

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B9400178

PRINT DATE: 09/26/18

PAGE: 01

SHIP TO:

AS SPECIFIED ON INDIVIDUAL ORDERS

VENDOR ID:

APPLE FORD
8800 STANFORD BLVD

COLUMBIA, MD 21045
(800)673-2466

REFER QUESTIONS TO:

ALLEGRA DAYE
(410)767-4032
ALLEGRA.DAYE1@MARYLAND.GOV

ITB: 001IT820895

EXPR DATE: 09/30/19
POST DATE: 09/26/18

DISCOUNT TERMS: . NET 30 DAY
CONTRACT AMOUNT: .00

TERMS:

ARTICLES HEREIN ARE EXEMPT FROM MARYLAND SALES AND USE TAXES BY EXEMPTION CERTIFICATE NUMBER 3000256-3 AND FROM FEDERAL EXCISE TAXES BY EXEMPTION NUMBER 52-73-0358K. IT IS THE VENDOR'S RESPONSIBILITY TO ADVISE COMMON CARRIERS THAT AGENCIES OF THE STATE OF MARYLAND ARE EXEMPT FROM TRANSPORTATION TAX.

MARYLAND STATEWIDE CONTRACT FOR

LIGHT DUTY TRUCKS MODEL YEAR 2019

VEHICLE TYPES: 8-L (CREW CAB), 8-X (EXTENDED CAB) & 8-R (REGULAR CAB)

VENDOR CONTACT: THOMAS LEASURE

VENDOR ADDRESS: 8800 STANFORD BLVD., COLUMBIA, MD 21045

VENDOR PHONE: 443-539-1292

VENDOR E-MAIL: TLEASURE@APPLEFORD.COM

TERM OF CONTRACT: OCTOBER 1, 2018 - SEPTEMBER 30, 2019

CONTRACT PERIOD: ONE (1) YEAR FROM DATE OF AWARD OR UNTIL PRODUCTION IS CUT OFF BY THE MANUFACTURER (WHICHEVER COMES FIRST). THE VENDOR MUST NOTIFY THE PROCUREMENT OFFICER FOR THE STATE OF MARYLAND, DEPARTMENT OF GENERAL SERVICES REGARDING PRODUCTION CUT-OFF DATES AS SOON AS THE DEALERSHIP IS NOTIFIED BY THE MANUFACTURER.

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TERMS (cont'd):

AT TIME OF DELIVERY FROM DEALER, EACH VEHICLE SHALL CONTAIN A MINIMUM OF FIVE (5) GALLONS OF GASOLINE.

DEALER MUST POSSESS A VALID STATE OF MARYLAND MOTOR VEHICLE ADMINISTRATION (MVA) DEALER'S LICENSE. DEALER MUST ALSO POSSESS A VALID STATE OF MARYLAND MOTOR VEHICLE ADMINISTRATION SALESMAN'S LICENSE. A COPY OF THE AFOREMENTIONED LICENSES MUST BE PROVIDED UPON REQUEST.

VEHICLE MUST BE DELIVERED WITH A CERTIFICATE OF ORIGIN.

DEALER WILL BE REQUIRED UPON DELIVERY TO SUBMIT A CERTIFICATE SHOWING THAT THE VEHICLE WAS SERVICED IN ACCORDANCE WITH THE MANUFACTURER'S RECOMMENDED NEW MOTOR VEHICLE PREPARATION CHECK SHEET. THIS CERTIFICATION IS TO BE SIGNED BY THE PERSON WHO SERVICED THE VEHICLE, AS WELL AS THE OWNER AND/OR DESIGNATED REPRESENTATIVE OF MANAGEMENT.

THERE IS TO BE NO DEALER IDENTIFICATION ATTACHED TO THE NEW VEHICLE.

TIRES: TIRES RECALLED BY ANY MANUFACTURER WILL NOT BE ACCEPTED. IF A MODEL TIRE IS RECALLED BETWEEN CONTRACT AWARD AND VEHICLE DELIVERY, IT WILL BE THE RESPONSIBILITY OF THE DEALER TO REPLACE ANY SUCH TIRES PRIOR TO DELIVERY OF THE VEHICLE.

WARRANTY INFORMATION:

BASIC:

3 YEARS/36,000 MILES BUMPER TO BUMPER

POWERTRAIN:

5 YEARS/60,000 MILES (GASOLINE)

5 YEARS/100,00 MILES (DIESEL)

CORROSION:

3 YEARS/UNLIMITED MILES

ROADSIDE ASSISTANCE: 5 YEARS/60,000 MILES

THERE SHALL BE ZERO(-0-) DEDUCTIBLE ON THE WARRANTY.

STANDARD AND/OR EXTENDED WARRANTY PAPERS MUST BE GIVEN AT TIME OF VEHICLE DELIVERY.

ANY REDUCTION OF PRICES DURING THE PERIOD OF THIS CONTRACT SHALL BE PASSED ON TO THE STATE OF MARYLAND.

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TERMS (cont'd):

ALL PRODUCTS USED IN PACKING TO CUSHION AND PROTECT DURING THE SHIPMENT OF COMMODITIES ARE TO BE MADE OF RECYCLED, RECYCLABLE, AND/OR BIODEGRADABLE MATERIALS.

VENDOR MUST INCLUDE THE 9-DIGIT ZIP CODE OF COMPANY ADDRESS ON ALL INVOICES. FAILURE TO DO SO MAY RESULT IN DELAY OF PAYMENT.

ALL QUOTATIONS ARE TO BE NET, CASH DISCOUNTS FOR ANY PERIOD WILL NOT BE ALLOWED. PRICES QUOTED SHOULD REFLECT DELIVERY F.O.B. DESTINATION TO ANY POINT WITHIN MARYLAND FOR ALL VEHICLE TYPES.

NO TRADE-INS ARE INVOLVED. THE VENDOR WILL BE RESPONSIBLE FOR LICENSE TAG TRANSFERS FROM THE STATE VEHICLE BEING REPLACED TO THE NEW VEHICLE AT THE POINT OF DELIVERY OR MARYLAND TEMPORARY TAGS WHICHEVER IS APPLICABLE.

INVOICES SHALL ACCOMPANY THE DELIVERY OF EACH INDIVIDUAL VEHICLE. THE INVOICE DATE SHALL MATCH THE DATE THE VEHICLE WAS DELIVERED. THE RECEIVING AGENCY RESERVES THE RIGHT TO REJECT ANY DELIVERY WHERE THE INVOICE CONDITIONS ARE NOT MET.

PROCESSING FEE

1.

CONTRACTOR SHALL PAY A PROCESSING FEE TO THE STATE IN THE AMOUNT OF ONE PERCENT (1%) OF THE TOTAL CONTRACT SALES. THE PROCESSING FEE IS CALCULATED BASED ON ALL SALES TRANSACTED UNDER THE CONTRACT, MINUS ANY RETURNS OR CREDITS. THE PROCESSING FEE SHALL NOT BE CHARGED DIRECTLY TO THE CUSTOMER, E.G., AS A SEPARATE LINE ITEM, FEE OR SURCHARGE, BUT SHALL BE INCLUDED IN THE CONTRACT'S UNIT PRICES.

2. THE PROCESSING FEE SHALL BE SUBMITTED TO THE DEPARTMENT OF GENERAL SERVICES, FISCAL SERVICES DIVISION, 301 W. PRESTON STREET, ROOM 1309, BALTIMORE, MD., 21201, WITHIN TEN (10) CALENDAR DAYS FOLLOWING THE END OF EACH CALENDAR MONTH ALONG WITH A MONTHLY USAGE REPORT DOCUMENTING ALL CONTRACT SALES. AN EXCEL VERSION OF THE MONTHLY USAGE REPORT SHALL ALSO BE EMAILED TO THE PROCUREMENT OFFICER.

3. FAILURE TO REMIT PROCESSING FEES IN A TIMELY MANNER OR REMITTANCE OF FEES INCONSISTENT WITH THE CONTRACT'S REQUIREMENTS MAY RESULT IN THE STATE EXERCISING ALL RECOURSE AVAILABLE UNDER THE CONTRACT INCLUDING, BUT NOT LIMITED TO, A THIRD PARTY AUDIT OF ALL CONTRACT ACTIVITY. SHOULD AN AUDIT BE REQUIRED BY THE STATE, THE CONTRACTOR SHALL REIMBURSE THE STATE FOR ALL COSTS ASSOCIATED WITH THE AUDIT UP TO \$10,000.00 OR ONE (1%) PERCENT OF THE CONTRACT'S ESTIMATED ANNUAL VALUE, WHICHEVER IS HIGHER.

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TERMS (cont'd):

PURCHASES BY OTHER ENTITIES - INDEFINITE QUANTITY CONTRACTS:
THIS PROVISION APPLIES TO INDEFINITE QUANTITY CONTRACTS.
PURSUANT TO THE STATE FINANCE AND PROCUREMENT ARTICLE, SECTION 13-110
ANNOTATED CODE OF MARYLAND, EXCEPT FOR ENTITIES DESCRIBED IN (6)(A)
THE FOLLOWING ENTITIES MAY PURCHASE MATERIALS, SUPPLIES, AND
EQUIPMENT UNDER THIS CONTRACT:

- (1) A COUNTY OR BALTIMORE CITY;
- (2) A MUNICIPAL CORPORATION;
- (3) A GOVERNMENTAL AGENCY IN THE STATE;
- (4) A PUBLIC OR QUASI-PUBLIC AGENCY THAT:
 - (I) RECEIVES STATE MONEY; AND
 - (II) IS EXEMPT FROM TAXATION UNDER SECTION 501(C)(3)
OF THE INTERNAL REVENUE CODE;
- (5) A PRIVATE ELEMENTARY OR SECONDARY SCHOOL THAT:
 - (I) EITHER HAS BEEN ISSUED A CERTIFICATE OF APPROVAL FROM THE
STATE BOARD OF EDUCATION OR IS ACCREDITED BY
THE ASSOCIATION OF INDEPENDENT SCHOOLS; AND
 - (II) IS EXEMPT FROM TAXATION UNDER SECTION 501(C)(3) OF THE
INTERNAL REVENUE CODE; OR
- (6) A NON-PUBLIC INSTITUTION OF HIGHER EDUCATION UNDER SECTION
17-106 OF THE EDUCATION ARTICLE.
 - (A) A PRIVATE ELEMENTARY OR SECONDARY SCHOOL OR A NONPUBLIC
INSTITUTION OF HIGHER EDUCATION MAY NOT PURCHASE RELIGIOUS
MATERIALS UNDER THIS CONTRACT.
 - (B) THE RIGHT TO PURCHASE UNDER THIS SECTION SHALL BE IN ADDITION
TO, BUT NOT IN SUBSTITUTION FOR, THE APPLICABLE PURCHASING
POWER GRANTED TO ANY OF THE LISTED ENTITIES PURSUANT
TO ANY STATUTORY OR CHARTER PROVISION.
- (7) ANOTHER STATE OR AN AGENCY OR OTHER INSTRUMENTALITY OF ANOTHER
STATE.

ALL PURCHASES UNDER THIS CONTRACT BY ANY SUCH ENTITY AS DESCRIBED
ABOVE WHICH IS NOT A UNIT OR AGENCY OF THE STATE OF MARYLAND FOR
WHICH THE STATE OF MARYLAND MAY BE HELD LIABLE IN CONTRACT: (1) A
SHALL CONSTITUTE A PURCHASE OR CONTRACT BETWEEN THE CONTRACTOR AND
THAT ENTITY ONLY; (2) SHALL NOT CONSTITUTE A PURCHASE OR CONTRACT
OF THE STATE OF MARYLAND; (3) SHALL NOT BE BINDING OR ENFORCEABLE
AGAINST THE STATE OF MARYLAND OR ANY OF ITS UNITS OR AGENCIES; AND
(4) MAY BE SUBJECT TO OTHER TERMS AND CONDITIONS AGREED TO BY THE
CONTRACTOR AND THE PURCHASER.

CONTRACTOR BEARS THE RISK OF DETERMINING WHETHER OR NOT ANY ENTITY
FROM WHICH THE CONTRACTOR RECEIVES AN ORDER UNDER THE CONTRACT IS A
UNIT OR AGENCY OF THE STATE OF MARYLAND SUCH THAT THE CONTRACT MAY BE

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TERMS (cont'd):

ENFORCED AGAINST THE STATE OF MARYLAND.

THE DEPARTMENT OF GENERAL SERVICES' "TERMS AND CONDITIONS FOR COMMODITY CONTRACTS OVER \$50,000" AND ALL SPECIFICATIONS, TERMS AND CONDITIONS OF SOLICITATION # 001IT820895 / MDDGS31039671 INCORPORATED HEREIN BY REFERENCE.

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>		
0001	07048-080000	EA	27,740.0000		
VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB					
VEHICLE TYPE 8-L ONE (1)-TON CREW CAB PICK-UP TRUCK (6.5 FT. BED)					
MAKE & MODEL: FORD F-350					
0002	07048-080000	EA	2,975.0000		
VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB					
TYPE 8-L OPTION: FOUR WHEEL DRIVE (4WD)					
0006	07048-080000	EA	410.0000		
VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB					
TYPE 8-L OPTION: RUNNING BOARD					

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<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>	
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0007	07048-080000	EA		
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-L OPTION: DAYTIME RUNNING LIGHTS

STANDARD - N/C

0008	07048-080000	EA	8,391.0000	
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-L OPTION: 6.7L TURBO DIESEL ENGINE

0009	07048-080000	EA	240.0000	
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-L OPTION: LONG BED

0010	07048-080000	EA	250.0000	
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-L OPTION: TRAILER TOW PACKAGE - UTILITY BED INCLUSIVE OF
TRAILER WIRING, PLUG, AND BRAKE CONTROLLER

0011	07048-080000	EA	5,790.0000	
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-L OPTION: UTILITY BODY

KNAPHEIDE 696J

0012	07048-080000	EA	9,250.0000	
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-L OPTION: PLUMBERS BODY

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<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>	
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KNAPHEIDE KC96M1478

0013	07048-080000	EA	4,550.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-L OPTION: BOSS 8FT PLOW

0014	07048-080000	EA	4,350.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-L OPTION: BOSS 7.5FT PLOW

0015	07048-080000	EA	5,090.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-L OPTION: FLARED PLOW, 8.2FT VXT POWER V

0016	07048-080000	EA	3,240.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-L OPTION: LIFT GATE FOR PICK-UP TRUCK

TOMMYGATE

0017	07048-080000	EA	3,550.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-L OPTION: LIFT GATE FOR UTILITY BODY

TOMMYGATE

0018	07048-080000	EA	26,390.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

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VEHICLE TYPE 8-X: ONE (1)-TON EXTENDED CAB PICK-UP TRUCK (6.5 FT. BED)

MAKE & MODEL: FORD F-350, SD SUPER CAB

0019	07048-080000	EA	2,950.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-X OPTION: FOUR WHEEL DRIVE (4WD)

0020	07048-080000	EA	240.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-X OPTION: LONG BED

0021	07048-080000	EA	410.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-X OPTION: RUNNING BOARDS

0022	07048-080000	EA	
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-X OPTION: DAYTIME RUNNING LIGHTS

STANDARD - N/C

0023	07048-080000	EA	8,391.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-X OPTION: 6.7L TURBO DIESEL ENGINE

0024	07048-080000	EA	250.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

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TYPE 8-X OPTION: TRAILER TOW PACKAGE - UTILITY BED INCLUSIVE OF TRAILER WIRING, PLUG, AND BRAKE CONTROLLER.

0025	07048-080000	EA	5,790.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-X OPTION: UTILITY BODY

KNAPHEIDE 696J

0026	07048-080000	EA	9,250.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-X OPTION: PLUMBERS BODY

KNAPHEIDE KC96M1478

0027	07048-080000	EA	4,550.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-X OPTION: BOSS 8FT PLOW

0028	07048-080000	EA	4,350.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-X OPTION: BOSS 7.5FT PLOW

0029	07048-080000	EA	5,090.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-X OPTION: BOSS 8.2FT FLARED PLOW POWER V

0030	07048-080000	EA	3,240.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

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TYPE 8-X OPTION: LIFT GATE FOR PICK-UP TRUCK

TOMMYGATE

0031	07048-080000	EA	3,550.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-X OPTION: LIFT GATE FOR UTILITY BODY

TOMMYGATE

0032	07048-080000	EA	24,326.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

VEHICLE TYPE 8-R: ONE (1)-TON REGULAR CAB PICK-UP TRUCK (8 FT. BED)

MAKE & MODEL: FORD F-350 REGULAR CAB

0033	07048-080000	EA	2,975.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-R OPTION: FOUR WHEEL DRIVE (4WD)

0034	07048-080000	EA	300.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-R OPTION: RUNNING BOARDS

0035	07048-080000	EA	
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-R OPTION: DAYTIME RUNNING LIGHTS

STANDARD - N/C

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<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>	
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0036	07048-080000	EA	8,391.0000	
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-R OPTION: 6.7L TURBO DIESEL ENGINE

0037	07048-080000	EA		
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-R OPTION: LONG BED

STANDARD - N/C

0038	07048-080000	EA	250.0000	
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-R OPTION: TRAILER TOW PACKAGE - UTILITY BED INCLUSIVE OF
TRAILER WIRING, PLUG, AND BRAKE CONTROLLER.

0039	07048-080000	EA	5,790.0000	
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-R OPTION: UTILITY BODY

KNAPHEIDE 696J

0040	07048-080000	EA	9,350.0000	
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-R OPTION: PLUMBERS BODY

KNAPHEIDE KC96M1478

0041	07048-080000	EA	4,650.0000	
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

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TYPE 8-R OPTION: 8FT BOSS PLOW

0042	07048-080000	EA	4,350.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-R OPTION: 7.5FT BOSS FLARED PLOW

0043	07048-080000	EA	5,150.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-R OPTION: 8.2 FT BOSS PLOW, VXT POWER V

0044	07048-080000	EA	3,240.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-R OPTION: LIFT GATE FOR PICK-UP

TOMMYGATE

0045	07048-080000	EA	3,550.0000
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VEHICLE, TYPE 8, 1 TON PICKUP WITH REGULAR CAB

TYPE 8-R OPTION: LIFT GATE FOR UTILITY BODY

TOMMYGATE

END OF ITEM LIST

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AUTHORIZED BY: _____ **DATE:** _____

BUYER AUTHORIZED DESIGNEE