

BLANKET PURCHASE ORDER

STATE OF MARYLAND

***** STATE OF MARYLAND *****

BPO NO: 001B3600363

PRINT DATE: 06/16/23

PAGE: 01

SHIP TO:		
AS SPECIFIED ON INDIVIDUAL ORDERS		
VENDOR ID: WATKINS SECURITY AGENCY INC 2901 DRUID PARK DR #A106 BALTIMORE, MD 21215 (410)523-5080	REFER QUESTIONS TO: TONIA V. WELLS (410)767-4720 TONIAV.WELLS@MARYLAND.GOV	
ITB:	EXPR DATE: 05/01/25 POST DATE: 05/01/23	DISCOUNT TERMS: . NET 30 DAY CONTRACT AMOUNT: 13,330,000.00

TERMS:

ARTICLES HEREIN ARE EXEMPT FROM MARYLAND SALES AND USE TAXES BY EXEMPTION CERTIFICATE NUMBER 3000256-3 AND FROM FEDERAL EXCISE TAXES BY EXEMPTION NUMBER 52-73-0358K. IT IS THE VENDOR'S RESPONSIBILITY TO ADVISE COMMON CARRIERS THAT AGENCIES OF THE STATE OF MARYLAND ARE EXEMPT FROM TRANSPORTATION TAX.

 STATEWIDE ARMED AND UNARMED UNIFORMED SECURITY GUARD SERVICES
 FOR
 REGION 2 AND REGION 4 ONLY

THE STATEWIDE REGIONS ARE:

- *REGION 2: FREDERICK, MONTGOMERY, AND PRINCE GEORGE'S COUNTIES
- *REGION 4: BALTIMORE CITY AND ANNE ARUNDEL, BALTIMORE, CARROLL, HARFORD, AND HOWARD COUNTIES

*****MANDATORY PROVISION FOR USE OF THIS CONTRACT*****
 YOU MUST FIRST OBTAIN A WAIVER FROM MD WORKS TO USE THIS CONTRACT IF YOU ARE REQUESTING UNARMED GUARD SERVICES ONLY.

STATUTORILY, MARYLAND WORKS, INC. (COMMUNITY SERVICE PROVIDER) SHALL HAVE FIRST RIGHT OF REFUSAL.

STATE FINANCE AND PROCUREMENT ARTICLE 14-103 MANDATES THE STATE OR A STATE AIDED, OR CONTROLLED ENTITY SHALL BUY SERVICES FROM A COMMUNITY SERVICE PROVIDER IF ANY GIVEN COMMUNITY SERVICE PROVIDER PROVIDES THE SERVICES. IN ACCORDANCE WITH STATE FINANCE AND PROCUREMENT ARTICLE 14-108, THE SECRETARY OF GENERAL SERVICES HAS DESIGNATED MARYLAND WORKS, INC. (MD WORKS) AS THE COORDINATING ENTITY TO FACILITATE THE DISTRIBUTION OF PROCUREMENT CONTRACTS FOR SERVICES AMONG SERVICES PROVIDERS.

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TERMS (cont'd):

MD WORKS MUST ACT IN ACCORDANCE WITH COMAR 21.11.05.06 C. WHICH STATES WITHIN 5 WORKING DAYS OF RECEIPT OF AN INQUIRY FROM A PROCUREMENT AGENCY, NOTIFY THE PROCUREMENT AGENCY IF THE REQUESTED SERVICE OR OR SUPPLY CAN OR CANNOT BE PROVIDED IN ACCORDANCE WITH THE PROCUREMENT AGENCY'S SPECIFICATIONS WITHIN THE TIME SPECIFIED IN THE SOLICITATION.

STATE CONTRACT ADMINISTRATOR: JOHNNY HARRIS, 410-767-4307
JOHNNY.HARRIS2@MARYLAND.GOV

DGS PROCUREMENT OFFICER: TONIA WELLS, 410-767-4720,
TONIAV.WELLS@MARYLAND.GOV

VENDOR CONTACT INFORMATION: HAYDEN MOORE, 410-523-5080
HMOORE@THEWATKINSGROUP.COM

THIS IS AN INDEFINATE QUANTITY INDEFINATE DELIVERY CONTRACT.

THE CONTRACTOR SHALL PROVIDE ARMED AND UNARMED GUARD SERVICES FOR REGIONS 2 AND 4 ONLY IN ACCORDANCE WITH THE TERMS, CONDITIONS, AND AND SPECIFICATIONS OF THE DGS SOLICITATION #001IT821290 / BPM028953.

*THIS CONTRACT HAS A 15% MBE GOAL FOR *REGIONS 2 AND 4 ONLY*

PLEASE RETAIN THE CONTRACT AND RFP FOR FUTURE REFERENCE.

PRICES SHOWN ON THE ATTACHED SPREADSHEET ARE FOR THE TERM OF MAY 1, 2023 THROUGH APRIL 30, 2025, AND THREE (3) TWO (2) YEAR RENEWAL OPTIONS, IF EXERCISED.

MARYLAND STATE AND LOCAL ENTITIES AS DEFINED IN FINANCE AND PROCUREMENT 13-110(A)(5)(I) AND NOT-FOR-PROFIT ENTITIES WITHIN THE STATE OF MARYLAND MAY PURCHASE FROM THE CONTRACTOR GOODS OR SERVICES COVERED BY THE CONTRACT AT THE SAME PRICES CHARGEABLE TO THE STATE. ALL SUCH PURCHASES BY NON-EXECUTIVE BRANCH ENTITIES, NON-STATE GOVERNMENTS, GOVERNMENT AGENCIES OR NOT-FOR-PROFIT ENTITIES:

- A. SHALL CONSTITUTE CONTRACTS BETWEEN THE CONTRACTOR AND THAT GOVERNMENT, AGENCY, OR NOT-FOR-PROFIT ENTITY;
- B. SHALL NOT CONSTITUTE PURCHASES BY THE STATE OR STATE AGENCIES UNDER THE CONTRACT;
- C. SHALL NOT BE BINDING OR ENFORCEABLE AGAINST THE STATE; AND
- D. MAY BE SUBJECT TO OTHER TERMS AND CONDITIONS AGREED TO BY THE CONTRACTOR AND THE PURCHASER.

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TERMS (cont'd):

ELECTRONIC TRANSACTION FEE:

A. CONTRACTOR SHALL PAY AN ELECTRONIC TRANSACTION FEE TO THE STATE IN ONE PERCENT (1%) OF THE TOTAL CONTRACT SALES. THE ELECTRONIC TRANSACTION FEE IS CALCULATED BASED ON ALL SALES TRANSACTED UNDER THE CONTRACT, MINUS ANY RETURNS OR CREDITS. THE ELECTRONIC TRANSACTION FEE SHALL NOT BE CHARGED DIRECTLY TO THE CUSTOMER, E.G., AS A SEPARATE LINE ITEM, FEE OR SURCHARGE, BUT SHALL BE INCLUDED IN THE CONTRACT'S UNIT PRICES.

B. THE ELECTRONIC TRANSACTION FEE SHALL BE SUBMITTED TO THE OFFICE OF PROCUREMENT:

FISCAL SERVICES DIVISION, 301
W. PRESTON STREET, ROOM 1309
BALTIMORE, MD, 21201

NO LATER THAN FORTY-FIVE (45) CALENDAR DAYS AFTER THE END OF EACH REPORTING PERIOD ALONG WITH A MONTHLY USAGE REPORT DOCUMENTING ALL CONTRACT SALES. AN EXCEL VERSION OF THE MONTHLY USAGE REPORT SHALL BE EMAILED TO DGS.STATEWIDECONTRACTSUSAGEREPORT@MARYLAND.GOV.

C. FAILURE TO REMIT TRANSACTION FEES IN A TIMELY MANNER OR REMITTANCE OF FEES INCONSISTENT WITH THE CONTRACT'S REQUIREMENTS MAY RESULT IN THE STATE EXERCISING ALL RECOURSE AVAILABLE UNDER THE CONTRACT INCLUDING, BUT NOT LIMITED TO, A THIRD PARTY ANALYSIS OF ALL CONTRACT ACTIVITY.

<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>
0001	99046	EA	

GUARD AND SECURITY SERVICES

UNARMED SECURITY GUARD I

PLEASE SEE THE ATTACHED PRICING SHEET.

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<u>LINE #</u>	<u>STATE ITEM ID</u>	<u>U/M</u>	<u>UNIT COST</u>	_____	_____
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0002	99046	EA			
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GUARD AND SECURITY SERVICES
UNARMED SECURITY GUARD II (SUPERVISOR)
PLEASE SEE THE ATTACHED PRICING SHEET.

0003	99046	EA			
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GUARD AND SECURITY SERVICES
ARMED SECURITY GUARD I
PLEASE SEE THE ATTACHED PRICING SHEET.

0004	99046	EA			
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GUARD AND SECURITY SERVICES
ARMED SECURITY GUARD II (SUPERVISOR)
PLEASE SEE THE ATTACHED PRICING SHEET.

END OF ITEM LIST

THE BLANKET PURCHASE ORDER (BPO) ISSUED AS A RESULT OF THE REQUEST FOR PROPOSAL (RFP) AND ANY SUBSEQUENT AMENDMENTS, MODIFICATIONS OR OPTIONS ISSUED RELEVANT TO THE RFP OR BPO, SHALL COMPLY WITH ALL OF THE TERMS, CONDITIONS AND SPECIFICATIONS ISSUED WITH THE RFP AND ARE INCORPORATED IN AND MADE PART OF THE BPO.

IF THE STATE OF MARYLAND OR OTHER REGULATORY BODY REQUIRES A LICENSE OR CERTIFICATE TO PERFORM THE SERVICES REQUIRED, PLEASE PROVIDE THE LICENSE NUMBER AND DATE OF ISSUANCE.

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TERMS (cont'd):

_____22PLU-SGPD8526_____
LICENSE NUMBER

_____07/31/2025_____
DATE OF EXPIRATION

IF YOU ARE A DEPARTMENT OF TRANSPORTATION CERTIFIED MINORITY BUSINESS, PLEASE PROVIDE YOUR CERTIFICATION NUMBER.

_____N/A_____
MDOT'S MBE CERTIFICATION NUMBER

***** LAST PAGE *****

AUTHORIZED BY: _____ **DATE:** _____
BUYER AUTHORIZED DESIGNEE

Watkins Security Agency, Inc.

Hourly Guard Billing Rates 001B3600363 / CTR013585

Statewide Armed and Unarmed Guard Services

001IT821290 / BPM028953

Initial Term Pricing Year One

Service Description		Region 2	Region 4	
Long Term Commitment: One or more years				
Full Time: 31 to 40 hours per week				
1	Unarmed Security Guard I	\$22.67	\$22.67	
2	Unarmed Security Guard II (Supervisor)	\$23.98	\$23.98	
3	Armed Security Guard I	\$26.59	\$26.59	
4	Armed Security Guard II (Supervisor)	\$27.88	\$27.88	
Part Time: 1 to 30 hours per week				
5	Unarmed Security Guard I	\$22.67	\$22.67	
6	Unarmed Security Guard II (Supervisor)	\$23.98	\$23.98	
7	Armed Security Guard I	\$26.59	\$26.59	
8	Armed Security Guard II (Supervisor)	\$27.88	\$27.88	
Short Term Commitment: Less than one year				
Full Time: 31 to 40 hours per week				
9	Unarmed Security Guard I	\$22.67	\$22.67	
10	Unarmed Security Guard II (Supervisor)	\$23.98	\$23.98	
11	Armed Security Guard I	\$26.59	\$26.59	
12	Armed Security Guard II (Supervisor)	\$27.88	\$27.88	
Part Time: 1 to 30 hours per week				
13	Unarmed Security Guard I	\$22.67	\$22.67	
14	Unarmed Security Guard II (Supervisor)	\$23.98	\$23.98	
15	Armed Security Guard I	\$26.59	\$26.59	
16	Armed Security Guard II (Supervisor)	\$27.88	\$27.88	

Initial Term Pricing Year Two

Service Description		Region 2	Region 4	
Long Term Commitment: One or more years				
Full Time: 31 to 40 hours per week				
17	Unarmed Security Guard I	\$23.35	\$23.35	
18	Unarmed Security Guard II (Supervisor)	\$24.70	\$24.70	
19	Armed Security Guard I	\$27.39	\$27.39	
20	Armed Security Guard II (Supervisor)	\$28.72	\$28.72	
Part Time: 1 to 30 hours per week				
21	Unarmed Security Guard I	\$23.35	\$23.35	
22	Unarmed Security Guard II (Supervisor)	\$24.70	\$24.70	
23	Armed Security Guard I	\$27.39	\$27.39	
24	Armed Security Guard II (Supervisor)	\$28.72	\$28.72	
Short Term Commitment: Less than one year				
Full Time: 31 to 40 hours per week				
25	Unarmed Security Guard I	\$23.35	\$23.35	
26	Unarmed Security Guard II (Supervisor)	\$24.70	\$24.70	
27	Armed Security Guard I	\$27.39	\$27.39	
28	Armed Security Guard II (Supervisor)	\$28.72	\$28.72	
Part Time: 1 to 30 hours per week				
29	Unarmed Security Guard I	\$23.35	\$23.35	
30	Unarmed Security Guard II (Supervisor)	\$24.70	\$24.70	
31	Armed Security Guard I	\$27.39	\$27.39	
32	Armed Security Guard II (Supervisor)	\$28.72	\$28.72	

Renewal Option #1 - Pricing Year One

Service Description		Region 2	Region 4	
Long Term Commitment: One or more years				
Full Time: 31 to 40 hours per week				
33	Unarmed Security Guard I	\$24.05	\$24.05	
34	Unarmed Security Guard II (Supervisor)	\$25.44	\$25.44	
35	Armed Security Guard I	\$28.21	\$28.21	
36	Armed Security Guard II (Supervisor)	\$29.58	\$29.58	
Part Time: 1 to 30 hours per week				
37	Unarmed Security Guard I	\$24.05	\$24.05	
38	Unarmed Security Guard II (Supervisor)	\$25.44	\$25.44	
39	Armed Security Guard I	\$28.21	\$28.21	
40	Armed Security Guard II (Supervisor)	\$29.58	\$29.58	
Short Term Commitment: Less than one year				
Full Time: 31 to 40 hours per week				
41	Unarmed Security Guard I	\$24.05	\$24.05	
42	Unarmed Security Guard II (Supervisor)	\$25.44	\$25.44	
43	Armed Security Guard I	\$28.21	\$28.21	
44	Armed Security Guard II (Supervisor)	\$29.58	\$29.58	
Part Time: 1 to 30 hours per week				
45	Unarmed Security Guard I	\$24.05	\$24.05	
46	Unarmed Security Guard II (Supervisor)	\$25.44	\$25.44	
47	Armed Security Guard I	\$28.21	\$28.21	
48	Armed Security Guard II (Supervisor)	\$29.58	\$29.58	

Renewal Option #1 - Pricing Year Two

Service Description		Region 2	Region 4
Long Term Commitment: One or more years			
Full Time: 31 to 40 hours per week			
49	Unarmed Security Guard I	\$24.77	\$24.77
50	Unarmed Security Guard II (Supervisor)	\$26.20	\$26.20
51	Armed Security Guard I	\$29.05	\$29.05
52	Armed Security Guard II (Supervisor)	\$30.47	\$30.47
Part Time: 1 to 30 hours per week			
53	Unarmed Security Guard I	\$24.77	\$24.77
54	Unarmed Security Guard II (Supervisor)	\$26.20	\$26.20
55	Armed Security Guard I	\$29.05	\$29.05
56	Armed Security Guard II (Supervisor)	\$30.47	\$30.47
Short Term Commitment: Less than one year			
Full Time: 31 to 40 hours per week			
57	Unarmed Security Guard I	\$24.77	\$24.77
58	Unarmed Security Guard II (Supervisor)	\$26.20	\$26.20
59	Armed Security Guard I	\$29.05	\$29.05
60	Armed Security Guard II (Supervisor)	\$30.47	\$30.47
Part Time: 1 to 30 hours per week			
61	Unarmed Security Guard I	\$24.77	\$24.77
62	Unarmed Security Guard II (Supervisor)	\$26.20	\$26.20
63	Armed Security Guard I	\$29.05	\$29.05
64	Armed Security Guard II (Supervisor)	\$30.47	\$30.47

Renewal Option #2 - Pricing Year One					
Service Description		Region 2	Region 4		
Long Term Commitment: One or more years					
Full Time: 31 to 40 hours per week					
33	Unarmed Security Guard I	\$25.52	\$25.52		
34	Unarmed Security Guard II (Supervisor)	\$26.99	\$26.99		
35	Armed Security Guard I	\$29.93	\$29.93		
36	Armed Security Guard II (Supervisor)	\$31.38	\$31.38		
Part Time: 1 to 30 hours per week					
37	Unarmed Security Guard I	\$25.52	\$25.52		
38	Unarmed Security Guard II (Supervisor)	\$26.99	\$26.99		
39	Armed Security Guard I	\$29.93	\$29.93		
40	Armed Security Guard II (Supervisor)	\$31.38	\$31.38		
Short Term Commitment: Less than one year					
Full Time: 31 to 40 hours per week					
41	Unarmed Security Guard I	\$25.52	\$25.52		
42	Unarmed Security Guard II (Supervisor)	\$26.99	\$26.99		
43	Armed Security Guard I	\$29.93	\$29.93		
44	Armed Security Guard II (Supervisor)	\$31.38	\$31.38		
Part Time: 1 to 30 hours per week					
45	Unarmed Security Guard I	\$25.52	\$25.52		
46	Unarmed Security Guard II (Supervisor)	\$26.99	\$26.99		
47	Armed Security Guard I	\$29.93	\$29.93		
48	Armed Security Guard II (Supervisor)	\$31.38	\$31.38		

Renewal Option #2 - Pricing Year Two					
Service Description		Region 2	Region 4		
Long Term Commitment: One or more years					
Full Time: 31 to 40 hours per week					
49	Unarmed Security Guard I	\$26.28	\$26.28		
50	Unarmed Security Guard II (Supervisor)	\$27.80	\$27.80		
51	Armed Security Guard I	\$30.82	\$30.82		
52	Armed Security Guard II (Supervisor)	\$32.32	\$32.32		
Part Time: 1 to 30 hours per week					
53	Unarmed Security Guard I	\$26.28	\$26.28		
54	Unarmed Security Guard II (Supervisor)	\$27.80	\$27.80		
55	Armed Security Guard I	\$30.82	\$30.82		
56	Armed Security Guard II (Supervisor)	\$32.32	\$32.32		
Short Term Commitment: Less than one year					
Full Time: 31 to 40 hours per week					
57	Unarmed Security Guard I	\$26.28	\$26.28		
58	Unarmed Security Guard II (Supervisor)	\$27.80	\$27.80		
59	Armed Security Guard I	\$30.82	\$30.82		
60	Armed Security Guard II (Supervisor)	\$32.32	\$32.32		
Part Time: 1 to 30 hours per week					
61	Unarmed Security Guard I	\$26.28	\$26.28		
62	Unarmed Security Guard II (Supervisor)	\$27.80	\$27.80		
63	Armed Security Guard I	\$30.82	\$30.82		
64	Armed Security Guard II (Supervisor)	\$32.32	\$32.32		

Renewal Option #3 - Pricing Year One					
Service Description		Region 2	Region 4		
Long Term Commitment: One or more years					
Full Time: 31 to 40 hours per week					
33	Unarmed Security Guard I	\$27.07	\$27.07		
34	Unarmed Security Guard II (Supervisor)	\$28.63	\$28.63		
35	Armed Security Guard I	\$31.75	\$31.75		
36	Armed Security Guard II (Supervisor)	\$33.29	\$33.29		
Part Time: 1 to 30 hours per week					
37	Unarmed Security Guard I	\$27.07	\$27.07		
38	Unarmed Security Guard II (Supervisor)	\$28.63	\$28.63		
39	Armed Security Guard I	\$31.75	\$31.75		
40	Armed Security Guard II (Supervisor)	\$33.29	\$33.29		
Short Term Commitment: Less than one year					
Full Time: 31 to 40 hours per week					
41	Unarmed Security Guard I	\$27.07	\$27.07		
42	Unarmed Security Guard II (Supervisor)	\$28.63	\$28.63		
43	Armed Security Guard I	\$31.75	\$31.75		
44	Armed Security Guard II (Supervisor)	\$33.29	\$33.29		
Part Time: 1 to 30 hours per week					
45	Unarmed Security Guard I	\$27.07	\$27.07		
46	Unarmed Security Guard II (Supervisor)	\$28.63	\$28.63		
47	Armed Security Guard I	\$31.75	\$31.75		
48	Armed Security Guard II (Supervisor)	\$33.29	\$33.29		

Renewal Option #3 - Pricing Year Two					
Service Description		Region 2	Region 4		
Long Term Commitment: One or more years					
Full Time: 31 to 40 hours per week					
49	Unarmed Security Guard I	\$27.88	\$27.88		
50	Unarmed Security Guard II (Supervisor)	\$29.49	\$29.49		
51	Armed Security Guard I	\$32.70	\$32.70		
52	Armed Security Guard II (Supervisor)	\$34.29	\$34.29		
Part Time: 1 to 30 hours per week					
53	Unarmed Security Guard I	\$27.88	\$27.88		
54	Unarmed Security Guard II (Supervisor)	\$29.49	\$29.49		
55	Armed Security Guard I	\$32.70	\$32.70		
56	Armed Security Guard II (Supervisor)	\$34.29	\$34.29		
Short Term Commitment: Less than one year					
Full Time: 31 to 40 hours per week					
57	Unarmed Security Guard I	\$27.88	\$27.88		
58	Unarmed Security Guard II (Supervisor)	\$29.49	\$29.49		
59	Armed Security Guard I	\$32.70	\$32.70		
60	Armed Security Guard II (Supervisor)	\$34.29	\$34.29		
Part Time: 1 to 30 hours per week					
61	Unarmed Security Guard I	\$27.88	\$27.88		
62	Unarmed Security Guard II (Supervisor)	\$29.49	\$29.49		
63	Armed Security Guard I	\$32.70	\$32.70		
64	Armed Security Guard II (Supervisor)	\$34.29	\$34.29		